

JACOBSON 2019 Q3 INSURANCE LABOR MARKET STUDY



See the results of the third quarter iteration of The Jacobson Group and Aon plc's 2019 U.S. Insurance Labor Market Study. A valuable industry tool, the study examined data collected on insurance industry hiring and revenue trends and projections. What did we learn about the staffing outlook for 2019?

62%

of companies plan to increase staff in the next 12 months.



79%

of companies expect an increase in revenue growth.

58%

increase in business volume

50%

expansion of business into new markets

13%

company reorganization

What are the main reasons insurance companies are increasing staff?



The most difficult positions to fill are **technology**, **actuarial** and **executive** openings.

Technology is the area most likely to increase staff, followed by **claims** and **underwriting**.



ABOUT US

The Jacobson Group is the leading provider of talent to the insurance industry. For nearly 50 years, Jacobson has been connecting organizations with insurance professionals at all levels across all industry verticals. We provide an array of services including executive search, professional recruiting, temporary staffing and subject matter experts. Regardless of the need or situation, Jacobson is the insurance talent solution.

If you would like to see the full results of the Semi-Annual Insurance Labor Market Study, download them here: jcbn.gr/2019Q3LaborStudyResults.

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