

# Well-Established Talent Partnership

**Client Type:** Health Plan Organization

**Talent Partnership Relationship:** Nearly 15 Years

- In 2008, The Jacobson Group laid the foundation for a long-standing talent partnership when a growing regional health plan required enrollment support. Jacobson was able to quickly provide two seasoned provider enrollment analysts with the experience they needed. Pleased with the **speed and quality of the resources Jacobson initially provided**, the client reached out for support in their claims and customer service departments, as well.
- As trust was built, Jacobson continued to seamlessly support the client's fluctuating staffing needs. Leveraging our deep health plan knowledge and unparalleled network, Jacobson consistently provided quality resources to successfully manage workloads and propel our client's special projects forward. Throughout the years, our partnership strengthened; and the client called on us for traditional temporary staff and niche interim experts across areas such as claims, enrollment, customer service and project management.
- Valuing our industry expertise and client-centric approach, our client more recently entrusted us with a sensitive need for executive search and professional recruiting services. To-date, we have partnered with our client to successfully complete more than 15 searches, six of which were executive search engagements including Senior Vice President and Chief Information Officer, Corporate Medical Director, Lead Executive of Senior Products and Lead Executive of Strategic Accounts.
- As a trusted talent partner, Jacobson continues to offer our client a multi-faceted talent solution and serves as a **flexible, dependable asset as they continue their expansion plans**. Our team is proud to be a long-standing partner to this growing health plan and is dedicated to providing the talent solutions needed to fuel their continued success.

