

Problem

This life insurance company needed support in order to **standardize their reinsurance needs**. This necessity was paired with an initiative to renegotiate the organization's reinsurance treaties. The company had tight deadlines to meet on both fronts, but did not have any internal staff with related experience.

Response

Jacobson provided a consultant who had recently finished a similar project where he had determined an ideal level of reinsurance for the company. This expert was also experienced with **reinsurance transactions and reviewing agreements**. He was also skilled in treaty rate negotiation.

Solution

With his **extensive reinsurance background**, our consultant was able to assist our client immediately. His expertise in pricing helped the organization determine the competitiveness of quote bids and negotiate with reinsurers. Our client was thrilled to not only be ahead of schedule, but to finalize the project nearly a month in advance.

Actuarial

Reinsurance Pricing Analysis Actuary

Client Type: Life Insurance Organization

Project Scope: Reinsurance Treaty Negotiation

Duration: 4 Month

Team Size: 1 Full-Time Consultant



JACOBSON