

## Problem

This regional property and casualty carrier was in need of an **experienced personal lines actuary to support rate reviews and competitive analyses in three states**. The consultant would gather competitive intelligence by analyzing rate reviews of key competition, conducting ISO review and framework, and completing proposals for filings. Due to the nature of the assignment, the client needed the consultant to be on-site.

## Response

Jacobson sourced and vetted the marketplace, ultimately providing an **actuarial analyst with more than 10 years of experience in the industry**. The consultant had expertise in pricing and filing various products, including auto, home and umbrella lines across multiple states.

## Solution

Jacobson's consultant **exceeded the client's expectations** and was asked to stay on to assist with rate reviews and analyses for an additional three states. The client was so impressed with our actuary's work product that they **converted our consultant to a permanent role**.

Finance/Accounting

# Rate Reviews and Competitive Analysis

### Client Type:

Regional Property and Casualty Carrier

### Project Scope:

Personal Lines Actuary

### Duration:

2-3 months before converting to a permanent employee

### Team Size:

1 Full-Time Employee