

Care Management

# Provider Network Management

**Client Type:**  
Health Benefits Company

**Project Scope:**  
Network Contracting Personnel

**Duration:**  
15 Months

**Team Size:**  
1 Full-Time Consultant



## Problem

This health benefits company was in need of **experienced network contracting personnel** to secure a broad national network for their beneficiary program contracting bid. The project required involvement with the program's newly designated territory that included numerous states on the east coast.

## Response

After thoroughly reviewing the client's needs, Jacobson provided a team of professionals to evaluate and negotiate health beneficiary program contracts. The team was well versed in both internal and external subject matter expertise. Their combined skills allowed the team to provide integral communication regarding complex information in order to assess the project requirements accurately.

## Solution

Jacobson's **experienced personnel successfully managed the company's managed care contracting program**. Throughout the duration of the project, the team **established and maintained relationships** with healthcare providers to ensure the development of the new program, included an appropriate distribution of providers and specific provider specialties per capita of beneficiaries.

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