

Underwriting

# Director of Habitational Product and Underwriting

## Client Type:

Insurtech Company

## Project Scope:

Habitation Product and Underwriting

## Duration:

8 Months

## Team Size:

1 Full-Time Director



## Problem

A growing Insurtech firm was exploring a new product and in need of a habitational product and underwriting expert. They were looking for a professional to provide expert opinions on language, rating and rating methodologies, including deficiency point rating plans. The consultant needed a multitude of skills, including **technical underwriting** and **distribution expertise**, as well as experience with **commercial output asset policies**. The department head had been interviewing candidates for this position for months and was unable to find the right talent for the opening.

## Response

Jacobson found a subject matter expert **within days** who matched the client's need. This professional was completely qualified for the role but was outside the firm's natural network in the Northeast. Jacobson's nationwide search found a perfect candidate on the West Coast.

## Solution

The Insurtech client was thrilled with the expert Jacobson provided. Our consultant provided all the expertise they were looking for. At project end, the client brought our expert on as a **full-time, permanent employee**.

JACOBSON