

## Problem

This commercial lines insurer was consolidating four branch offices into one. To complicate matters, the organization was undergoing an 18-month system conversion. They were experiencing a **significant underwriting backlog** and were in need of experts that could step in and positively impact service-level standards and distributor relationships.

## Response

Jacobson provided four **highly experienced commercial lines underwriters**, who were well-versed in working with information in multiple formats, systems and locations. Within eight days, the project was staffed and launched.

## Solution

Jacobson delivered the desired **results on time and on budget**. Our consultants effectively assimilated into the client's culture. Within one week, Jacobson's underwriters were meeting the client's expected production levels and quality standards. The client also benefited from Jacobson's flexible business model, which allowed the underwriters to work from home saving travel and related expenses.

Underwriting

# Commercial Underwriters

**Client Type:** Property and Casualty Company

**Project Scope:** Underwriting Backlog

**Duration:** 6 Months

**Team Size:** 4 Underwriters

